EREVENA NEWSLETTER

erevena...

WELCOME TO THE LATEST NEWS FROM EREVENA



It's been a quarter of continued improvement in market conditions. Our investment colleagues in VC and PE are all reporting higher levels of activity and that is filtering through to an increase in hiring.

Companies are still having to adjust to tough market conditions, and this is leading to lots of mandates where deep experience and resilience are the key traits we are being asked to search for.

We have also seen a big uptick in CEO and President type searches, some of which are listed below. Founder fatigue is a live issue and we have been lucky enough to help a number of them plan their next chapters.

We have concluded some brilliant work so far this year, the team has much to be proud of. We are optimistic that macro trends like AI and Climate will continue to drive the VC sector for the next cycle, whilst our PE clients are finding value in the technology sector again. All in all, we have many reasons to be cheerful, onward!

DAN HYDE CEO

The last few months have seen Erevena help hire Board members, C-suite and VPs for some of the fastest-growing companies in the world.







Chief Executive Officer

Chief Commercial Officer

Chief Financial Officer



PagerDuty

unily

SVP Automative Sales

VP EMEA

Chief Marketing Officer



OCEANWINGS



Chief Marketing Officer

VP Software

Chief Revenue Officer



Eudo



Chief Revenue Officer

Chief Technology Officer

Chief Operating Officer



Kallidus



VP Engineering

Chief Product Officer

Head of Global Enterprise







Chief Revenue Officer

Chief Operating Officer

Key Product Officer



learnlight



VP EMEA

Chief Marketing Officer

Chief People Officer



VP Sales

mfg mimacom flowable group

Non-Executive Director

Chief Executive Officer

oxehealth

papirfly

productsup

PROEMION

Chief Experience Officer

Chief Revenue Officer

Chief Revenue Officer

Qonto

REALVIC

SHARPVISION

MD Germany

Chief Executive Officer

SVP Business Development

VONQ

tinubu

Web

Chief Executive Officer

Chief Technology Officer Director Business Development

zoom

Head of MEA

Learn more

RECENT INTERVIEWS



Redefining the CMO: Interview with **Sophie Collins**

Sophie Collins, who is Chief Marketing Officer at MPB, talks to <u>Flo Brown</u> about the changing role of the CMO that now demands a far broader skill set and why Sustainability is increasingly becoming the CMO's responsibility.

Read the article

Redefining the CMO: Interview with Mikael Journo

Mikael Journo, Chief Marketing Officer at Lingokids, talks to <u>Flo Brown</u> about his journey in marketing leadership – and how the move to a freemium model generated accelerated growth for Lingokids.

Read the article



Transatlantic Insights: Interview with <u>Céline Daley</u>

Céline Daley, go-to-market leader, brings a unique perspective to the different cultural and business nuances of helping firms to scale on both sides of the Atlantic as she talks to <u>Chris Warner</u> and <u>Eric Liao</u>.

Read the article

Transatlantic Insights: Interview with Matt Greninger

What is it like to lead a European-headquartered firm in the US? Matt Greninger, Managing Director of the Americas region at NeoXam, talks to <u>Chris Warner</u> and <u>Eric Liao</u> about his journey into European start-ups and the cultural nuances that shape his working day.

Read the article



Stéphane Hallaire discusses Corporate Role in Reforestation

Erevena has recently been certified as a B Corp and our Environment & CSR committee are actively supporting reforestation this year with educational, fundraising and tree-planting initiatives. <u>Lilian Poilpot</u> talks to client and reforesting pioneer Stéphane Hallaire, Founder and CEO of Reforest'Action, about the social and environmental importance of forests – and what all companies can do to make a tangible difference to their carbon footprint.

EREVENA NEWS



Martin Falch joins as Partner

Erevena are delighted to announce that Martin Falch has joined as a Partner to focus on further growing the business in Northern Europe, expanding on the great work we are already doing with clients such as Monta, Ardoq, Leapwork, Quinyx and Varjo.



Erevena becomes a certified B Corp

We're delighted to announce our certification as a B Corporation, joining a growing movement of companies reinventing business for the benefit of all people and our shared planet. Verified by B Lab, the not-for-profit behind the B Corp movement, the achievement demonstrates that Erevena meets high standards of social and environmental performance, transparency, and accountability alongside a commitment to goals beyond shareholder value.



CFO Dinner

Erevena and Yokoy_co-hosted an engaging networking dinner exclusively for CFO's, with the esteemed panellists, Ingeborg Oie CFO, Agreena, Alicia Garabedian VP, Left Lane Capital & Thomas Inhelder Co-Founder & CFO, Yokoy who discussed the changing fundraising climate and alternative funding options, and weighed up alternative exit paths in a challenging market for IPOs.



Boardwave Breakfast Briefing - Building your stellar leadership team

We were delighted to join force with Boardwave for this breakfast where Dan Hyde, CEO at Erevena led a discussion into who and when to hire on the path from seed to series A, and beyond. He was joined by Maddy Cross, author of the report 'From the Beginning to a Billion: How Unicorns built their leadership teams', Dean Forbes, CEO of Forterro and Céline Daley, former VP Customer, and Head of Revenue at DeepL.

UPCOMING EVENTS

Breakfast at Money2020 Amsterdam with WVC:E

Erevena are delighted to join WVC:E and Portage to host a breakfast at Money2020 in Amsterdam. The event will kick off with a discussion around the growing importance of the CFO role in FinTech companies.

Women in Fintech Networking evening with Octopusmoney

Erevena are delighted to be co-hosting another Women in FinTech evening, on the 18th June. The event will take place at Octopus Money's office in central London. To join, <u>RSVP here.</u>

NEW JOINERS



Florent Scaravetti Executive Assistant Paris, London



Izzy Wood-Falch Marketing Associate London



Ronan Morrison Associate London, Paris



Sophie Heywood Associate London



Sophie Wada
Executive Assistant
London

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